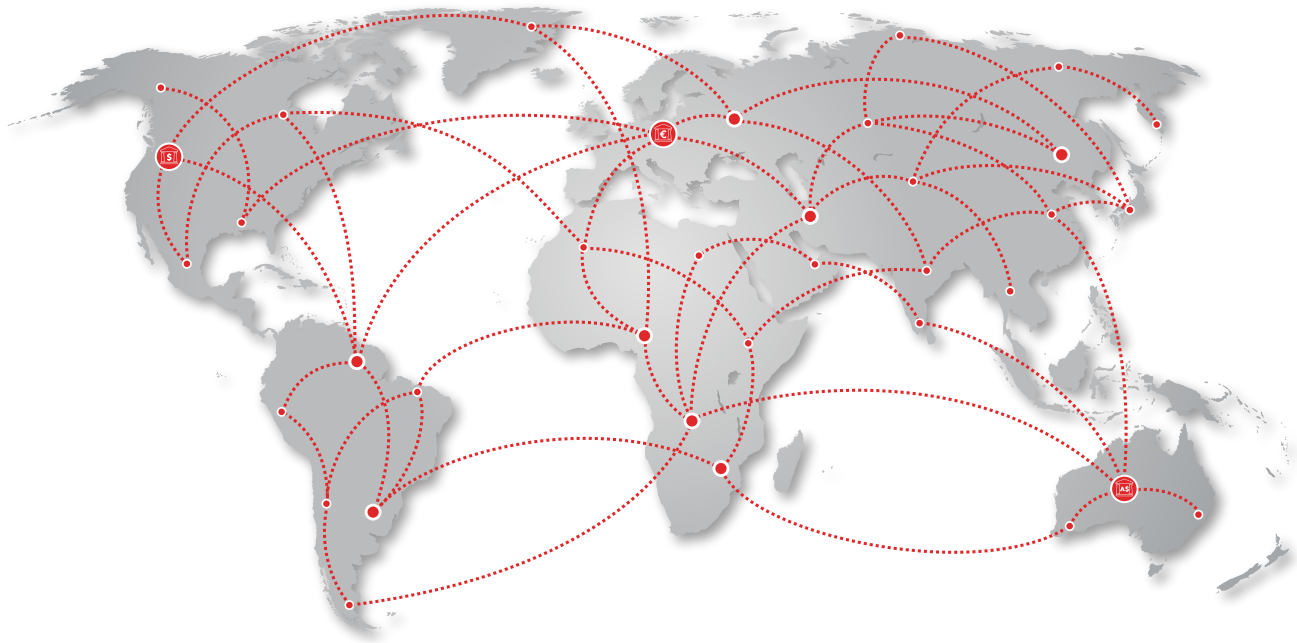


Experience digital. *Banking.*

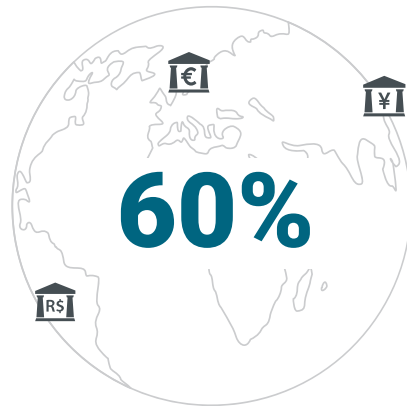


Making banking accessible
for everyone, anywhere

Be where your customers need you to be



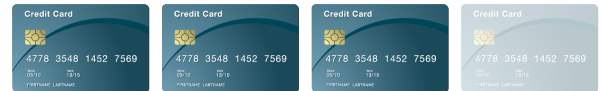
In these unprecedented times, banks must move beyond compliance and adopt a nimble mindset that focuses on the customer's experience, not just the bank's process. It's more important than ever before to make banking accessible and convenient for everyone and everywhere. For more than 20 years, banks have trusted Axway to help them navigate change. Our customers include:



of the world's **25 largest banks**



3 out of the **4** major credit cards



Efficiency is great.

Strong customer relationships?

Even better.

Unify and streamline file exchange to up your competitive game and reduce customer onboarding time by 50%.

axway | SUCCESS STORY



Industry
Financial Services

Geography
United States

Challenge
A leading global financial services organization faced a substantial customer onboarding effort which could not significantly improve customer onboarding efficiency without impacting other critical business areas. Streamlined services include investment banking, financial services for companies and small businesses, commercial banking, financial administration, and other compliance. It recognized that it needed to create a leader in their industry if it was going to succeed in the future.

Solution
Axway's File Transfer

Results
Leveraging Axway to automate account onboarding in the financial industry, reducing account onboarding time by 50% by streamlining customer self-service.

Facing challenges to meet customer demands
This organization faced a substantial account onboarding effort. It needed a way to efficiently manage customer onboarding and account security while keeping costs low.

< LEARN HOW A GLOBAL LEADER DID IT

Axway powers financial ecosystems around the world



We help 60 percent of the world's largest 25 banks use their heritage IT infrastructure to invent digital journeys, add new business capabilities, and drive growth.



Over **\$10T** processed daily by our products



Analyze over **2 million** U.S. wires daily

More than **260 million daily** API transactions for one client

Monitor **over 70%** of U.S. check volume



\$1.4B revenue in the Financial Services Sector with our sister company, Sopra Banking



Powers major North American Stock Exchanges



See how SEB Kort optimizes credit card payment processing in the Nordics region.

Extend your banking community with APIs



Look beyond compliance to deliver innovative digital experiences and create a financial ecosystem that accelerates and sustains growth.



Compete
with tech giants



Collaborate
with strategic fintechs



Innovate
with core systems



Rapidly increasing new accounts and transaction volume

In just three years with no new bricks-and-mortar branches, PermataBank created new business models and fintech partnerships with spectacular results:

- 375% increase in account acquisition
- 72% of new accounts attributed to APIs
- 274% CAGR growth in transaction volume



< **READ THE PERMATABANK STORY**



Connecting banks to the API economy

LUXHUB's focus on providing a common developer portal for banks is an example of a new industry subsector created because of APIs and PSD2: the emergence of compliance-as-a-service products that allow multiple banks and fintech providers to offer all their open APIs on one platform.



READ THE LUXHUB STORY

“Banks will have to reinvent themselves. They will have to change their culture, and their revenue streams.”

— Jacques Pütz, CEO, LUXHUB



Enabling unique innovation for a group of 14 independent banks

For Norwegian-based banking alliance SpareBank1, APIs had to be introduced while paying heed to three historical characteristics: the organizational structure, the wider Norwegian business environment, and the unique business models of 14 independent banks.



< **LEARN HOW THEY DID IT**



Advancing high-velocity innovation with banking APIs

Erste Group has navigated technical, organizational, and legal complexities with an API strategy that harnesses internal teams and technology to quickly create and publish APIs and gain market insights into new business partnership and product opportunities.

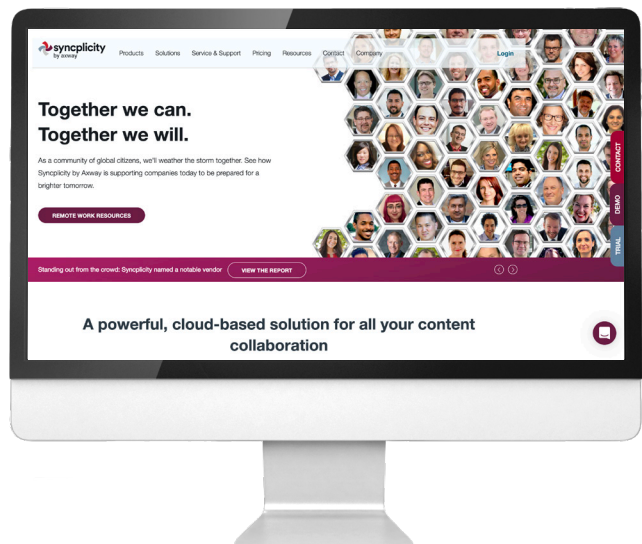


< **SEE 5 WAYS ERSTE GROUP IS SPEEDING INNOVATION**

Take the pain out of compliance

- Prevent information leaks, data sharing violations, and security breaches
- Protect sensitive business intelligence and regulated information
- Securely exchange data with external regulators
- Simplify eDiscovery searching and audit trails

LEARN HOW >



Who is Axway?

Axway is an enterprise integration company quietly working behind the scenes to digitally transform enterprises of all sizes – more than 11,000 companies, in 100 countries at last count.



What we do

Axway revitalizes heritage IT infrastructures to unlock new digital experiences and business capabilities, and put companies on a secure, future-proof path for growth and change.

How we do it

With AMPLIFY.™ Use the IT infrastructure you already have to:

- Move to the cloud and enrich your customer experience
- Accelerate innovation by rethinking your integration, API, and service delivery
- Securely extend your reach through third-party data and processes

> [LEARN ABOUT AMPLIFY](#)



A Leader for the fifth time

With the publication of the Gartner 2020 Magic Quadrant for Full Life Cycle API Management, Axway has now been named a Leader for the fifth time. We believe this recognition affirms our strong API-first vision and ability to help banks automate, adapt, and continue to innovate, even in uncertain times.

> [GET COMPLIMENTARY ACCESS](#)

1 Gartner 2019 Magic Quadrant for Full Life Cycle API Management, Paolo Malinverno, Mark O'Neill, Aashish Gupta, Kimihiko Iijima, 9 October 2019

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[Learn more about Axway for Banking](#)